

# Health Care Access Now

## Financial Summary

### December 31, 2020

#### December 31, MTD highlights include:

##### **Revenue**

Revenue of \$250k varied favorably \$109k from budget. The variance is due to the following reasons:

- Grant Revenue was favorable to budget \$113k as OCMH spending higher than budgeted.
- Managed Care revenue trailed budget \$25k due to slower growth of partner agencies and vacant CHW positions.
- Training varied favorably \$10k as a result of CHW classes prepaid for January 2021.

Net operating income of \$23k varied favorably to the budget by \$41k.

##### **Expense**

- Operating expenses were \$68k unfavorable to budget. Overall significant variances were:
- Salaries, benefits and payroll taxes were favorable to budget \$15k due to vacant budgeted positions.
- Payment to partners varied unfavorably \$37k due to \$40k in stipend payments to CHD and Mercy (offset by OCMH Grant Revenue).
- Management fee varied unfavorable \$9k as a result of higher total revenue.
- Other Purchased Services exceeded budget \$25k as a result of purchasing a Learning Management System.
- Marketing was unfavorable to budget \$16k as a result of \$13k Scripps Media (offset by OCMH Grant Revenue).

#### December 31, YTD highlights include:

##### **Revenue**

Revenue of \$681k varied unfavorably \$162k from budget. The variance is due to the following reasons:

- Grant Revenue favorable to budget \$19k as OCMH spending higher than budgeted.
- Managed Care revenue was under budget \$204k due to delay in expansion of partner agencies and vacant CHW positions.
- Training revenue favorable to budget \$19k due to date and timing of class payments versus budget.

##### **Expense**

- Operating expenses were under budget \$70k.
- Salaries, fringes and taxes were under budget \$58k due to vacant budgeted positions.
- Payment to partners was under budget \$25k due to under budget revenue and HCAN CHWs performing 68% (YTD) of the services.
- Management fee was under budget \$10k due to under budget revenue.
- Other Purchased Services exceeded budget \$24k as a result of purchasing a Learning Management System
- Marketing unfavorable by \$19k in expenses offset by OCMH Grant Revenue.

**Health Care Access Now**

**For the Six Months Ending 12/31/2020**

	<u>FY21</u> <u>12/31/2020</u>	<u>FY21</u> <u>11/30/2020</u>	<u>FY20</u> <u>6/30/2020</u>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
CASH AND SHORT TERM INVESTMENTS	70,747	158,828	155,804
TOTAL CASH	<u>70,747</u>	<u>158,828</u>	<u>155,804</u>
ACCOUNTS RECEIVABLE - TRADE	183,828	112,160	107,577
TOTAL ACCOUNTS RECEIVABLE	<u>183,828</u>	<u>112,160</u>	<u>107,577</u>
TOTAL CURRENT ASSETS	<u>254,574</u>	<u>270,988</u>	<u>263,381</u>
<b>FIXED ASSETS</b>			
FIXED ASSETS	39,719	39,719	39,719
ACCUMULATED DEPRECIATION	(39,719)	(39,693)	(39,564)
NET FIXED ASSETS	<u>0</u>	<u>26</u>	<u>155</u>
TOTAL ASSETS	<u>254,575</u>	<u>271,014</u>	<u>263,537</u>
<b>LIABILITIES &amp; EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
ACCOUNTS PAYABLE	34,854	6,833	11,841
ACCOUNTS PAYABLE-TALBERT HOUSE	572,399	555,000	347,730
DUE TO PARTNERS	47,710	36,439	28,372
UNEARNED REVENUE	(40,306)	57,288	60,911
ACCRUED LIABILITIES	9,660	7,699	11,714
TOTAL CURRENT LIABILITIES	<u>624,317</u>	<u>663,259</u>	<u>460,567</u>
<b>NET ASSETS</b>			
NET ASSETS	<u>(369,742)</u>	<u>(392,245)</u>	<u>(197,030)</u>
TOTAL LIABILITIES AND NET ASSETS	<u>254,575</u>	<u>271,014</u>	<u>263,537</u>

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HEALTH CARE ACCESS NOW  
For the Six Months Ending 12/31/2020  
December

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
UNRESTRICTED CONTRIBUTIONS	14,330	2,500	11,830	473%	18,964	15,000	3,964	26%
GRANT REVENUE	178,920	65,816	113,104	172%	413,819	394,896	18,923	5%
MANAGED CARE	47,089	72,107	(25,018)	-35%	228,688	432,639	(203,951)	-47%
TRAINING	9,700	0	9,700	0%	19,100	0	19,100	0%
<b>Total Revenues</b>	<b>250,039</b>	<b>140,423</b>	<b>109,616</b>	<b>78%</b>	<b>680,571</b>	<b>842,535</b>	<b>(161,964)</b>	<b>-19%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	72,965	84,138	(11,173)	-13%	447,519	479,219	(31,700)	-7%
<b>Total Salary Expense</b>	<b>72,965</b>	<b>84,138</b>	<b>(11,173)</b>	<b>-13%</b>	<b>447,519</b>	<b>479,219</b>	<b>(31,700)</b>	<b>-7%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	7,504	10,699	(3,195)	-30%	43,172	60,938	(17,766)	-29%
DENTAL CARE EXPENSE	286	372	(86)	-23%	1,956	2,119	(163)	-8%
S125 ADMINISTRATIVE FEES	11	40	(29)	-73%	75	227	(152)	-67%
RETIREMENT FUND CONTRIB	1,057	2,072	(1,015)	-49%	6,161	11,802	(5,641)	-48%
DISABILITY INSURANCE	318	559	(241)	-43%	1,887	3,184	(1,297)	-41%
LIFE INSURANCE	184	234	(50)	-21%	1,090	1,331	(241)	-18%
EMPLOYEE GOODWILL	63	150	(87)	-58%	580	857	(277)	-32%
MEDICAL REIMBURSEMENT	242	223	19	9%	1,177	1,269	(92)	-7%
<b>Total Fringe Benefits</b>	<b>9,665</b>	<b>14,349</b>	<b>(4,684)</b>	<b>-33%</b>	<b>56,098</b>	<b>81,727</b>	<b>(25,629)</b>	<b>-31%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	5,828	6,331	(503)	-8%	32,890	36,060	(3,170)	-9%
WORKERS COMP EXPENSE	214	395	(181)	-46%	1,413	2,250	(837)	-37%
UNEMPLOYMENT TAX EXPENSE	1,347	193	1,154	598%	4,400	1,100	3,300	300%
<b>Total Payroll Taxes</b>	<b>7,389</b>	<b>6,919</b>	<b>470</b>	<b>7%</b>	<b>38,703</b>	<b>39,410</b>	<b>(707)</b>	<b>-2%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	446	1,300	(854)	-66%	3,262	7,800	(4,538)	-58%
OUT OF-STATE TRAVEL	0	500	(500)	-100%	0	3,000	(3,000)	-100%
SUBSCRIPTS & MEMBERSHIPS	15	967	(952)	-98%	8,315	5,800	2,515	43%
<b>Total Other Employee Expense</b>	<b>461</b>	<b>2,767</b>	<b>(2,306)</b>	<b>-83%</b>	<b>11,577</b>	<b>16,600</b>	<b>(5,023)</b>	<b>-30%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	30,329	4,900	25,429	519%	53,401	29,402	23,999	82%
PAYMENTS TO PARTNERS	59,444	22,896	36,548	160%	112,829	137,376	(24,547)	-18%
EXTERNAL TRAINING	0	342	(342)	-100%	363	2,050	(1,687)	-82%
AUDIT FEES	725	708	17	2%	4,350	4,250	100	2%
LEGAL FEES	0	0	0	0%	760	0	760	0%
<b>Total Professional Services</b>	<b>90,498</b>	<b>28,846</b>	<b>61,652</b>	<b>214%</b>	<b>171,703</b>	<b>173,078</b>	<b>(1,375)</b>	<b>-1%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	1,477	2,422	(945)	-39%	6,419	14,531	(8,112)	-56%
RENT EXPENSE	1,708	1,708	0	0%	9,040	10,250	(1,210)	-12%
GENERAL LIABILITY INSURANCE	476	493	(17)	-3%	2,858	2,955	(97)	-3%
MANAGEMENT FEE	20,003	10,764	9,239	86%	54,447	64,585	(10,138)	-16%
<b>Total Occupancy Expense</b>	<b>23,664</b>	<b>15,387</b>	<b>8,277</b>	<b>54%</b>	<b>72,764</b>	<b>92,321</b>	<b>(19,557)</b>	<b>-21%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	30	130	(100)	-77%	1,938	782	1,156	148%
OUTSIDE PRINTING	0	217	(217)	-100%	0	1,300	(1,300)	-100%
OFFICE SUPPLIES	154	865	(711)	-82%	923	5,190	(4,267)	-82%
EDUCATION SUPPLIES	644	21	623	2,967%	1,442	125	1,317	1,054%
PROGRAM SUPPLIES	1,745	833	912	109%	4,042	5,000	(958)	-19%
<b>Total Supplies Expense</b>	<b>2,573</b>	<b>2,066</b>	<b>507</b>	<b>25%</b>	<b>8,345</b>	<b>12,397</b>	<b>(4,052)</b>	<b>-33%</b>
<b>Equipment Expense</b>								
OFFICE/COMPUTER EQUIPMENT	0	0	0	0%	3,069	0	3,069	0%
EQUIPMENT RENTAL	108	0	108	0%	721	0	721	0%
EQUIPMENT MAINT & REPAIRS	0	0	0	0%	23	0	23	0%
DEPRECIATION-EQUIPMENT	26	0	26	0%	155	0	155	0%
<b>Total Equipment Expense</b>	<b>134</b>	<b>0</b>	<b>134</b>	<b>0%</b>	<b>3,968</b>	<b>0</b>	<b>3,968</b>	<b>0%</b>
<b>Other Expenses</b>								
BANK CHARGES	229	0	229	0%	578	0	578	0%
PROFESSIONAL INSURANCE	335	318	17	5%	2,013	1,905	108	6%
BOARD & STAFF MEETINGS	0	208	(208)	-100%	214	1,250	(1,036)	-83%
MARKETING	19,621	3,375	16,246	481%	39,615	20,250	19,365	96%
MISCELLANEOUS EXPENSE	0	17	(17)	-100%	519	100	419	419%
FUNDRAISING EXPENSE	0	1,000	(1,000)	-100%	0	6,000	(6,000)	-100%
PRIOR YEAR ADJUSTMENT	0	0	0	0%	(333)	0	(333)	0%
<b>Total Other Expenses</b>	<b>20,185</b>	<b>4,918</b>	<b>15,267</b>	<b>310%</b>	<b>42,606</b>	<b>29,505</b>	<b>13,101</b>	<b>44%</b>
<b>Total Expenses</b>	<b>227,534</b>	<b>159,390</b>	<b>68,144</b>	<b>43%</b>	<b>853,283</b>	<b>924,257</b>	<b>(70,974)</b>	<b>-8%</b>
<b>Net Revenue/Expenses</b>	<b>22,505</b>	<b>(18,967)</b>	<b>41,472</b>	<b>-219%</b>	<b>(172,712)</b>	<b>(81,722)</b>	<b>(90,990)</b>	<b>111%</b>

HICAN  
FISCAL YEAR ENDING JUNE 30, 2021  
CASH PROJECTION

	FY21 Budget	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	January Projected	February Projected	March Projected	April Projected	May Projected	June Projected	Over(Under/Budget)
Cash In:														
Grant Revenue	\$ 789,792	\$ 55,674	\$ 47,425	\$ 41,805	\$ 39,915	\$ 50,080	\$ 178,920	\$ 65,816	\$ 65,816	\$ 65,816	\$ 65,816	\$ 65,816	\$ 65,816	\$ 808,715
Managed Care	\$ 865,278	\$ 45,925	\$ 35,672	\$ 30,454	\$ 36,348	\$ 33,200	\$ 47,089	\$ 72,107	\$ 72,107	\$ 72,107	\$ 72,107	\$ 72,107	\$ 72,107	\$ 661,327
Training	\$ 148,800	\$ 100				\$ 9,300	\$ 9,700	\$ 74,400				\$ 74,400		\$ 167,900
Prior Revenue Adjustment														\$ -
OCMH Quarterly payment														\$ -
Contributions	\$ 30,000							\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 33,964
Cash Out:														
Operating Costs	\$ 1,710,179	\$ 116,429	\$ 112,301	\$ 118,469	\$ 120,344	\$ 123,628	\$ 207,505	\$ 142,515	\$ 142,515	\$ 142,515	\$ 142,515	\$ 142,515	\$ 142,515	\$ 1,653,766
Management Fee 8% of Revenue	\$ 129,171	\$ 8,136	\$ 6,650	\$ 5,841	\$ 6,128	\$ 7,689	\$ 20,003	\$ 10,764	\$ 10,764	\$ 10,764	\$ 10,764	\$ 10,764	\$ 10,764	\$ 119,033
Operating Margin	\$ (5,480)	\$ (22,866)	\$ (35,829)	\$ (51,301)	\$ (49,878)	\$ (85,209)	\$ 22,531	\$ 61,543	\$ (12,857)	\$ (12,857)	\$ (12,857)	\$ 61,543	\$ (12,857)	\$ (100,892)
Change in Accounts Receivable		\$ (12,141)	\$ (19,092)	\$ 2,683	\$ 39,202	\$ (15,234)	\$ (71,668)							\$ (76,250)
Change in Accounts Payable/Accrued Liabilities		\$ 6,090	\$ (4,113)	\$ (2,768)	\$ (5,457)	\$ 5,292	\$ 41,253							\$ 40,298
Change in Due to TH		\$ 28,482	\$ 9,099	\$ 108,225	\$ (45,621)	\$ 107,085	\$ 17,399							\$ 224,669
Change in Unearned Revenue		\$ (29,470)	\$ 50,603	\$ (15,601)	\$ (13,710)	\$ 4,556	\$ (97,594)	\$ (100,000)						\$ (201,217)
Operating Cash In (Out)	\$ (5,480)	\$ (29,905)	\$ 668	\$ 41,238	\$ (75,464)	\$ 66,490	\$ (88,079)	\$ (38,457)	\$ (12,857)	\$ (12,857)	\$ (12,857)	\$ 61,543	\$ (12,857)	\$ (113,393)
Cap X Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Cash In (Out)	\$ (5,480)	\$ (29,905)	\$ 668	\$ 41,238	\$ (75,464)	\$ 66,490	\$ (88,079)	\$ (38,457)	\$ (12,857)	\$ (12,857)	\$ (12,857)	\$ 61,543	\$ (12,857)	\$ (113,393)
Cash on hand beginning of the month		\$ 155,812	\$ 125,907	\$ 126,575	\$ 167,813	\$ 92,349	\$ 158,839	\$ 70,760	\$ 32,303	\$ 19,446	\$ 6,590	\$ (6,267)	\$ 55,276	
Cash on hand end of the month		\$ 125,907	\$ 126,575	\$ 167,813	\$ 92,349	\$ 158,839	\$ 70,760	\$ 32,303	\$ 19,446	\$ 6,590	\$ (6,267)	\$ 55,276	\$ 42,419	
Daily cash requirement		\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 107,913
Total Days cash on hand		45	45	60	33	57	25	12	7	2	(2)	20	15	
PNC Days cash on hand		22	23	38	11	35	(0)	-	-	-	-	-	-	
Operating Cash on General Ledger First Financial		\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	\$ 61,510	
Operating Cash on General Ledger Payroll		\$ 3,640	\$ 24	\$ 757	\$ 1,080	\$ 496	\$ 9,688							
Operating Cash on General Ledger PNC		\$ 60,749	\$ 65,031	\$ 105,537	\$ 29,747	\$ 96,822	\$ (452)							
Total G/L cash		\$ 125,899	\$ 126,565	\$ 167,804	\$ 92,338	\$ 158,828	\$ 70,747	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Cash from above		\$ 125,907	\$ 126,575	\$ 167,813	\$ 92,349	\$ 158,839	\$ 70,760	\$ 32,303	\$ 19,446	\$ 6,590	\$ (6,267)	\$ 55,276	\$ 42,419	
Variance		\$ (8)	\$ (10)	\$ (9)	\$ (11)	\$ (11)	\$ (13)	\$ (32,303)	\$ (19,446)	\$ (6,590)	\$ 6,267	\$ (55,276)	\$ (42,419)	

Health Care Access Now  
 HCAN - ADMINISTRATIVE (810)  
 For the Six Months Ending 12/31/2020  
 December

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
GRANT REVENUE	85,576	38,187	47,389	124%	179,449	229,122	(49,673)	-22%
MANAGED CARE	27,005	31,800	(4,795)	-15%	102,231	190,800	(88,569)	-46%
<b>Total Revenues</b>	<b>112,581</b>	<b>69,987</b>	<b>42,594</b>	<b>61%</b>	<b>281,680</b>	<b>419,922</b>	<b>(138,242)</b>	<b>-33%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	22,888	18,410	4,478	24%	103,958	104,856	(898)	-1%
<b>Total Salary Expense</b>	<b>22,888</b>	<b>18,410</b>	<b>4,478</b>	<b>24%</b>	<b>103,958</b>	<b>104,856</b>	<b>(898)</b>	<b>-1%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	2,495	2,252	243	11%	15,807	12,829	2,978	23%
DENTAL CARE EXPENSE	95	78	17	22%	744	446	298	67%
S125 ADMINISTRATATION FEES	4	8	(4)	-50%	29	48	(19)	-40%
RETIREMENT FUND CONTRIB	724	453	271	60%	4,347	2,582	1,765	68%
DISABILITY INSURANCE	103	122	(19)	-16%	749	697	52	7%
LIFE INSURANCE	60	51	9	18%	433	291	142	49%
EMPLOYEE GOODWILL	20	44	(24)	-55%	177	252	(75)	-30%
MEDICAL REIMBURSEMENT	0	47	(47)	-100%	35	267	(232)	-87%
<b>Total Fringe Benefits</b>	<b>3,501</b>	<b>3,055</b>	<b>446</b>	<b>15%</b>	<b>22,321</b>	<b>17,412</b>	<b>4,909</b>	<b>28%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	1,972	1,385	587	42%	8,667	7,890	777	10%
WORKERS COMP EXPENSE	69	86	(17)	-20%	576	492	84	17%
UNEMPLOYMENT TAX EXPENSE	448	41	407	993%	1,471	232	1,239	534%
<b>Total Payroll Taxes</b>	<b>2,489</b>	<b>1,512</b>	<b>977</b>	<b>65%</b>	<b>10,714</b>	<b>8,614</b>	<b>2,100</b>	<b>24%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	0	67	(67)	-100%	236	400	(164)	-41%
OUT OF-STATE TRAVEL	0	250	(250)	-100%	0	1,500	(1,500)	-100%
SUBSCRIPTS & MEMBERSHIPS	0	833	(833)	-100%	8,000	5,000	3,000	60%
<b>Total Other Employee Expense</b>	<b>0</b>	<b>1,150</b>	<b>(1,150)</b>	<b>-100%</b>	<b>8,236</b>	<b>6,900</b>	<b>1,336</b>	<b>19%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	935	3,445	(2,510)	-73%	15,014	20,670	(5,656)	-27%
PAYMENTS TO PARTNERS	59,444	22,896	36,548	160%	112,829	137,376	(24,547)	-18%
EXTERNAL TRAINING	0	46	(46)	-100%	0	275	(275)	-100%
AUDIT FEES	725	0	725	0%	4,350	0	4,350	0%
LEGAL FEES	0	0	0	0%	760	0	760	0%
<b>Total Professional Services</b>	<b>61,104</b>	<b>26,387</b>	<b>34,717</b>	<b>132%</b>	<b>132,953</b>	<b>158,321</b>	<b>(25,368)</b>	<b>-16%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	544	95	449	473%	2,925	567	2,358	416%
RENT EXPENSE	874	403	471	117%	4,872	2,417	2,455	102%
GENERAL LIABILITY INSURANCE	108	108	0	0%	645	647	(2)	0%
MANAGEMENT FEE	9,006	5,599	3,407	61%	22,535	33,594	(11,059)	-33%
<b>Total Occupancy Expense</b>	<b>10,532</b>	<b>6,205</b>	<b>4,327</b>	<b>70%</b>	<b>30,977</b>	<b>37,225</b>	<b>(6,248)</b>	<b>-17%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	8	65	(57)	-88%	339	390	(51)	-13%
OUTSIDE PRINTING	0	83	(83)	-100%	0	500	(500)	-100%
OFFICE SUPPLIES	9	83	(74)	-89%	143	500	(357)	-71%
PROGRAM SUPPLIES	500	500	0	0%	1,640	3,000	(1,360)	-45%
<b>Total Supplies Expense</b>	<b>517</b>	<b>731</b>	<b>(214)</b>	<b>-29%</b>	<b>2,122</b>	<b>4,390</b>	<b>(2,268)</b>	<b>-52%</b>
<b>Equipment Expense</b>								
OFFICE/COMPUTER EQUIPMENT	0	0	0	0%	464	0	464	0%
EQUIPMENT RENTAL	108	0	108	0%	721	0	721	0%
EQUIPMENT MAINT & REPAIRS	0	0	0	0%	23	0	23	0%
DEPRECIATION-EQUIPMENT	26	0	26	0%	155	0	155	0%
<b>Total Equipment Expense</b>	<b>134</b>	<b>0</b>	<b>134</b>	<b>0%</b>	<b>1,363</b>	<b>0</b>	<b>1,363</b>	<b>0%</b>
<b>Other Expenses</b>								
BANK CHARGES	22	0	22	0%	132	0	132	0%
PROFESSIONAL INSURANCE	73	69	4	6%	440	417	23	6%
MARKETING	3,000	42	2,958	7,043%	1,000	250	750	300%
MISCELLANEOUS EXPENSE	0	0	0	0%	507	0	507	0%
PRIOR YEAR ADJUSTMENT	0	0	0	0%	(333)	0	(333)	0%
<b>Total Other Expenses</b>	<b>3,095</b>	<b>111</b>	<b>2,984</b>	<b>2,688%</b>	<b>1,746</b>	<b>667</b>	<b>1,079</b>	<b>162%</b>
<b>Total Expenses</b>	<b>104,260</b>	<b>57,561</b>	<b>46,699</b>	<b>81%</b>	<b>314,390</b>	<b>338,385</b>	<b>(23,995)</b>	<b>-7%</b>
<b>Net Revenue/Expenses</b>	<b>8,321</b>	<b>12,426</b>	<b>(4,105)</b>	<b>-33%</b>	<b>(32,710)</b>	<b>81,537</b>	<b>(114,247)</b>	<b>-140%</b>

Health Care Access Now  
 HCAN - MATERNAL & CHILD (811)  
 For the Six Months Ending 12/31/2020  
 December

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
UNRESTRICTED CONTRIBUTIONS	2,500	0	2,500	0%	2,500	0	2,500	0%
GRANT REVENUE	15,547	12,739	2,808	22%	78,240	76,432	1,808	2%
MANAGED CARE	17,060	18,444	(1,384)	-8%	109,861	110,664	(803)	-1%
<b>Total Revenues</b>	<b>35,107</b>	<b>31,183</b>	<b>3,924</b>	<b>13%</b>	<b>190,601</b>	<b>187,096</b>	<b>3,505</b>	<b>2%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	17,273	23,049	(5,776)	-25%	126,108	131,281	(5,173)	-4%
<b>Total Salary Expense</b>	<b>17,273</b>	<b>23,049</b>	<b>(5,776)</b>	<b>-25%</b>	<b>126,108</b>	<b>131,281</b>	<b>(5,173)</b>	<b>-4%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	2,225	3,379	(1,154)	-34%	12,874	19,243	(6,369)	-33%
DENTAL CARE EXPENSE	85	117	(32)	-27%	574	669	(95)	-14%
S125 ADMINISTRATION FEES	3	13	(10)	-77%	22	72	(50)	-69%
RETIREMENT FUND CONTRIB	150	568	(418)	-74%	898	3,233	(2,335)	-72%
DISABILITY INSURANCE	84	153	(69)	-45%	492	872	(380)	-44%
LIFE INSURANCE	48	64	(16)	-25%	284	365	(81)	-22%
EMPLOYEE GOODWILL	0	88	(88)	-100%	90	504	(414)	-82%
MEDICAL REIMBURSEMENT	35	70	(35)	-50%	415	401	14	3%
<b>Total Fringe Benefits</b>	<b>2,630</b>	<b>4,452</b>	<b>(1,822)</b>	<b>-41%</b>	<b>15,649</b>	<b>25,359</b>	<b>(9,710)</b>	<b>-38%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	1,405	1,734	(329)	-19%	9,505	9,879	(374)	-4%
WORKERS COMP EXPENSE	56	108	(52)	-48%	367	616	(249)	-40%
UNEMPLOYMENT TAX EXPENSE	399	61	338	554%	1,368	347	1,021	294%
<b>Total Payroll Taxes</b>	<b>1,860</b>	<b>1,903</b>	<b>(43)</b>	<b>-2%</b>	<b>11,240</b>	<b>10,842</b>	<b>398</b>	<b>4%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	446	792	(346)	-44%	2,158	4,750	(2,592)	-55%
<b>Total Other Employee Expense</b>	<b>446</b>	<b>792</b>	<b>(346)</b>	<b>-44%</b>	<b>2,158</b>	<b>4,750</b>	<b>(2,592)</b>	<b>-55%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	0	0	0	0%	682	0	682	0%
EXTERNAL TRAINING	0	42	(42)	-100%	0	250	(250)	-100%
<b>Total Professional Services</b>	<b>0</b>	<b>42</b>	<b>(42)</b>	<b>-100%</b>	<b>682</b>	<b>250</b>	<b>432</b>	<b>173%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	397	927	(530)	-57%	1,593	5,564	(3,971)	-71%
RENT EXPENSE	338	500	(162)	-32%	1,691	3,000	(1,309)	-44%
GENERAL LIABILITY INSURANCE	129	135	(6)	-4%	775	810	(35)	-4%
MANAGEMENT FEE	2,809	1,796	1,013	56%	15,248	10,777	4,471	41%
<b>Total Occupancy Expense</b>	<b>3,673</b>	<b>3,358</b>	<b>315</b>	<b>9%</b>	<b>19,307</b>	<b>20,151</b>	<b>(844)</b>	<b>-4%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	9	17	(8)	-47%	332	100	232	232%
OFFICE SUPPLIES	24	0	24	0%	98	0	98	0%
PROGRAM SUPPLIES	0	292	(292)	-100%	1,070	1,750	(680)	-39%
<b>Total Supplies Expense</b>	<b>33</b>	<b>309</b>	<b>(276)</b>	<b>-89%</b>	<b>1,500</b>	<b>1,850</b>	<b>(350)</b>	<b>-19%</b>
<b>Equipment Expense</b>								
OFFICE/COMPUTER EQUIPMENT	0	0	0	0%	419	0	419	0%
<b>Total Equipment Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>419</b>	<b>0</b>	<b>419</b>	<b>0%</b>
<b>Other Expenses</b>								
PROFESSIONAL INSURANCE	92	87	5	6%	550	522	28	5%
<b>Total Other Expenses</b>	<b>92</b>	<b>87</b>	<b>5</b>	<b>6%</b>	<b>550</b>	<b>522</b>	<b>28</b>	<b>5%</b>
<b>Total Expenses</b>	<b>26,007</b>	<b>33,992</b>	<b>(7,985)</b>	<b>-23%</b>	<b>177,613</b>	<b>195,005</b>	<b>(17,392)</b>	<b>-9%</b>
<b>Net Revenue/Expenses</b>	<b>9,100</b>	<b>(2,809)</b>	<b>11,909</b>	<b>-424%</b>	<b>12,988</b>	<b>(7,909)</b>	<b>20,897</b>	<b>-264%</b>

Health Care Access Now  
 HCAN-ADULT (812)  
 For the Six Months Ending 12/31/2020  
 December

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
UNRESTRICTED CONTRIBUTIONS	2,500	0	2,500	0%	2,500	0	2,500	0%
GRANT REVENUE	71,725	12,203	59,522	488%	132,742	73,220	59,522	81%
MANAGED CARE	3,024	21,863	(18,839)	-86%	16,596	131,175	(114,579)	-87%
<b>Total Revenues</b>	<b>77,249</b>	<b>34,066</b>	<b>43,183</b>	<b>127%</b>	<b>151,838</b>	<b>204,395</b>	<b>(52,557)</b>	<b>-26%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	15,755	22,452	(6,697)	-30%	102,307	127,876	(25,569)	-20%
<b>Total Salary Expense</b>	<b>15,755</b>	<b>22,452</b>	<b>(6,697)</b>	<b>-30%</b>	<b>102,307</b>	<b>127,876</b>	<b>(25,569)</b>	<b>-20%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	1,822	3,379	(1,557)	-46%	10,037	19,243	(9,206)	-48%
DENTAL CARE EXPENSE	69	117	(48)	-41%	445	669	(224)	-33%
S125 ADMINISTRATATION FEES	3	13	(10)	-77%	17	72	(55)	-76%
RETIREMENT FUND CONTRIB	45	553	(508)	-92%	224	3,149	(2,925)	-93%
DISABILITY INSURANCE	66	149	(83)	-56%	373	850	(477)	-56%
LIFE INSURANCE	38	62	(24)	-39%	216	355	(139)	-39%
MEDICAL REIMBURSEMENT	208	70	138	197%	727	401	326	81%
<b>Total Fringe Benefits</b>	<b>2,251</b>	<b>4,343</b>	<b>(2,092)</b>	<b>-48%</b>	<b>12,039</b>	<b>24,739</b>	<b>(12,700)</b>	<b>-51%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	1,291	1,689	(398)	-24%	7,398	9,622	(2,224)	-23%
WORKERS COMP EXPENSE	44	105	(61)	-58%	275	600	(325)	-54%
UNEMPLOYMENT TAX EXPENSE	327	61	266	436%	1,048	347	701	202%
<b>Total Payroll Taxes</b>	<b>1,662</b>	<b>1,855</b>	<b>(193)</b>	<b>-10%</b>	<b>8,721</b>	<b>10,569</b>	<b>(1,848)</b>	<b>-17%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	0	208	(208)	-100%	867	1,250	(383)	-31%
SUBSCRIPTS & MEMBERSHIPS	0	8	(8)	-100%	0	50	(50)	-100%
<b>Total Other Employee Expense</b>	<b>0</b>	<b>216</b>	<b>(216)</b>	<b>-100%</b>	<b>867</b>	<b>1,300</b>	<b>(433)</b>	<b>-33%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	0	0	0	0%	692	0	692	0%
EXTERNAL TRAINING	0	125	(125)	-100%	0	750	(750)	-100%
<b>Total Professional Services</b>	<b>0</b>	<b>125</b>	<b>(125)</b>	<b>-100%</b>	<b>692</b>	<b>750</b>	<b>(58)</b>	<b>-8%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	391	1,043	(652)	-63%	1,377	6,260	(4,883)	-78%
RENT EXPENSE	302	504	(202)	-40%	1,510	3,021	(1,511)	-50%
GENERAL LIABILITY INSURANCE	126	131	(5)	-4%	756	789	(33)	-4%
MANAGEMENT FEE	6,180	1,962	4,218	215%	12,147	11,773	374	3%
<b>Total Occupancy Expense</b>	<b>6,999</b>	<b>3,640</b>	<b>3,359</b>	<b>92%</b>	<b>15,790</b>	<b>21,843</b>	<b>(6,053)</b>	<b>-28%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	9	33	(24)	-73%	882	200	682	341%
OUTSIDE PRINTING	0	58	(58)	-100%	0	350	(350)	-100%
OFFICE SUPPLIES	23	42	(19)	-45%	448	250	198	79%
EDUCATION SUPPLIES	0	21	(21)	-100%	0	125	(125)	-100%
PROGRAM SUPPLIES	0	25	(25)	-100%	88	150	(62)	-41%
<b>Total Supplies Expense</b>	<b>32</b>	<b>179</b>	<b>(147)</b>	<b>-82%</b>	<b>1,418</b>	<b>1,075</b>	<b>343</b>	<b>32%</b>
<b>Equipment Expense</b>								
OFFICE/COMPUTER EQUIPMENT	0	0	0	0%	2,186	0	2,186	0%
<b>Total Equipment Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>2,186</b>	<b>0</b>	<b>2,186</b>	<b>0%</b>
<b>Other Expenses</b>								
PROFESSIONAL INSURANCE	89	85	4	5%	535	508	27	5%
MISCELLANEOUS EXPENSE	0	0	0	0%	12	0	12	0%
<b>Total Other Expenses</b>	<b>89</b>	<b>85</b>	<b>4</b>	<b>5%</b>	<b>547</b>	<b>508</b>	<b>39</b>	<b>8%</b>
<b>Total Expenses</b>	<b>26,788</b>	<b>32,895</b>	<b>(6,107)</b>	<b>-19%</b>	<b>144,567</b>	<b>188,660</b>	<b>(44,093)</b>	<b>-23%</b>
<b>Net Revenue/Expenses</b>	<b>50,461</b>	<b>1,171</b>	<b>49,290</b>	<b>4,209%</b>	<b>7,271</b>	<b>15,735</b>	<b>(8,464)</b>	<b>-54%</b>

Health Care Access Now  
HCAN-CHW TRAINING (814)  
For the Six Months Ending 12/31/2020

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
GRANT REVENUE	3,647	1,045	2,602	249%	8,836	6,272	2,564	41%
TRAINING	9,700	0	9,700	0%	19,100	0	19,100	0%
<b>Total Revenues</b>	<b>13,347</b>	<b>1,045</b>	<b>12,302</b>	<b>1,177%</b>	<b>27,936</b>	<b>6,272</b>	<b>21,664</b>	<b>345%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	6,171	6,102	69	1%	36,212	34,754	1,458	4%
<b>Total Salary Expense</b>	<b>6,171</b>	<b>6,102</b>	<b>69</b>	<b>1%</b>	<b>36,212</b>	<b>34,754</b>	<b>1,458</b>	<b>4%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	418	563	(145)	-26%	2,419	3,207	(788)	-25%
DENTAL CARE EXPENSE	16	20	(4)	-20%	110	112	(2)	-2%
S125 ADMINISTRTRATION FEES	1	2	(1)	-50%	4	12	(8)	-67%
RETIREMENT FUND CONTRIB	82	150	(68)	-45%	412	856	(444)	-52%
DISABILITY INSURANCE	23	41	(18)	-44%	139	231	(92)	-40%
LIFE INSURANCE	13	17	(4)	-24%	81	97	(16)	-16%
MEDICAL REIMBURSEMENT	0	12	(12)	-100%	0	67	(67)	-100%
<b>Total Fringe Benefits</b>	<b>553</b>	<b>805</b>	<b>(252)</b>	<b>-31%</b>	<b>3,165</b>	<b>4,582</b>	<b>(1,417)</b>	<b>-31%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	415	459	(44)	-10%	2,755	2,615	140	5%
WORKERS COMP EXPENSE	16	29	(13)	-45%	104	163	(59)	-36%
UNEMPLOYMENT TAX EXPENSE	75	10	65	650%	246	58	188	324%
<b>Total Payroll Taxes</b>	<b>506</b>	<b>498</b>	<b>8</b>	<b>2%</b>	<b>3,105</b>	<b>2,836</b>	<b>269</b>	<b>9%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	0	167	(167)	-100%	0	1,000	(1,000)	-100%
SUBSCRIPTS & MEMBERSHIPS	0	0	0	0%	300	0	300	0%
<b>Total Other Employee Expense</b>	<b>0</b>	<b>167</b>	<b>(167)</b>	<b>-100%</b>	<b>300</b>	<b>1,000</b>	<b>(700)</b>	<b>-70%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	0	1,080	(1,080)	-100%	2,992	6,480	(3,488)	-54%
EXTERNAL TRAINING	0	83	(83)	-100%	363	500	(137)	-27%
<b>Total Professional Services</b>	<b>0</b>	<b>1,163</b>	<b>(1,163)</b>	<b>-100%</b>	<b>3,355</b>	<b>6,980</b>	<b>(3,625)</b>	<b>-52%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	76	93	(17)	-18%	356	558	(202)	-36%
RENT EXPENSE	133	131	2	2%	664	786	(122)	-16%
GENERAL LIABILITY INSURANCE	34	36	(2)	-6%	203	214	(11)	-5%
MANAGEMENT FEE	1,068	1,076	(8)	-1%	2,235	6,454	(4,219)	-65%
<b>Total Occupancy Expense</b>	<b>1,311</b>	<b>1,336</b>	<b>(25)</b>	<b>-2%</b>	<b>3,458</b>	<b>8,012</b>	<b>(4,554)</b>	<b>-57%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	2	8	(6)	-75%	107	50	57	114%
OUTSIDE PRINTING	0	33	(33)	-100%	0	200	(200)	-100%
OFFICE SUPPLIES	98	640	(542)	-85%	111	3,840	(3,729)	-97%
EDUCATION SUPPLIES	644	0	644	0%	1,442	0	1,442	0%
PROGRAM SUPPLIES	1,245	0	1,245	0%	1,245	0	1,245	0%
<b>Total Supplies Expense</b>	<b>1,989</b>	<b>681</b>	<b>1,308</b>	<b>192%</b>	<b>2,905</b>	<b>4,090</b>	<b>(1,185)</b>	<b>-29%</b>
<b>Equipment Expense</b>								
<b>Other Expenses</b>								
BANK CHARGES	205	0	205	0%	410	0	410	0%
PROFESSIONAL INSURANCE	25	23	2	9%	149	138	11	8%
BOARD & STAFF MEETINGS	0	125	(125)	-100%	0	750	(750)	-100%
MISCELLANEOUS EXPENSE	0	17	(17)	-100%	0	100	(100)	-100%
<b>Total Other Expenses</b>	<b>230</b>	<b>165</b>	<b>65</b>	<b>39%</b>	<b>559</b>	<b>988</b>	<b>(429)</b>	<b>-43%</b>
<b>Total Expenses</b>	<b>10,760</b>	<b>10,917</b>	<b>(157)</b>	<b>-1%</b>	<b>53,059</b>	<b>63,242</b>	<b>(10,183)</b>	<b>-16%</b>
<b>Net Revenue/Expenses</b>	<b>2,587</b>	<b>(9,872)</b>	<b>12,459</b>	<b>-126%</b>	<b>(25,123)</b>	<b>(56,970)</b>	<b>31,847</b>	<b>-56%</b>



Health Care Access Now  
 HCAN-DEVELOPMENT (815)  
 For the Six Months Ending 12/31/2020  
 December

	December				YTD			
	Actual	Budget	Variance	% Variance	Actual	Budget	Variance	% Variance
<b>Revenues</b>								
UNRESTRICTED CONTRIBUTIONS	9,330	2,500	6,830	273%	13,964	15,000	(1,036)	-7%
GRANT REVENUE	2,425	1,642	783	48%	14,552	9,850	4,702	48%
<b>Total Revenues</b>	<b>11,755</b>	<b>4,142</b>	<b>7,613</b>	<b>184%</b>	<b>28,516</b>	<b>24,850</b>	<b>3,666</b>	<b>15%</b>
<b>Expenses</b>								
<b>Salary Expense</b>								
SALARY EXPENSE	10,877	14,125	(3,248)	-23%	78,935	80,452	(1,517)	-2%
<b>Total Salary Expense</b>	<b>10,877</b>	<b>14,125</b>	<b>(3,248)</b>	<b>-23%</b>	<b>78,935</b>	<b>80,452</b>	<b>(1,517)</b>	<b>-2%</b>
<b>Fringe Benefits</b>								
HEALTH CARE EXPENSE	544	1,126	(582)	-52%	2,035	6,414	(4,379)	-68%
DENTAL CARE EXPENSE	21	39	(18)	-46%	83	223	(140)	-63%
S125 ADMINISTRTRATION FEES	1	4	(3)	-75%	3	24	(21)	-88%
RETIREMENT FUND CONTRIB	56	348	(292)	-84%	280	1,981	(1,701)	-86%
DISABILITY INSURANCE	42	94	(52)	-55%	134	535	(401)	-75%
LIFE INSURANCE	24	39	(15)	-38%	77	223	(146)	-65%
EMPLOYEE GOODWILL	43	18	25	139%	313	101	212	210%
MEDICAL REIMBURSEMENT	0	23	(23)	-100%	0	134	(134)	-100%
<b>Total Fringe Benefits</b>	<b>731</b>	<b>1,691</b>	<b>(960)</b>	<b>-57%</b>	<b>2,925</b>	<b>9,635</b>	<b>(6,710)</b>	<b>-70%</b>
<b>Payroll Taxes</b>								
FICA EXPENSE	745	1,063	(318)	-30%	4,565	6,054	(1,489)	-25%
WORKERS COMP EXPENSE	28	66	(38)	-58%	91	378	(287)	-76%
UNEMPLOYMENT TAX EXPENSE	98	20	78	390%	266	116	150	129%
<b>Total Payroll Taxes</b>	<b>871</b>	<b>1,149</b>	<b>(278)</b>	<b>-24%</b>	<b>4,922</b>	<b>6,548</b>	<b>(1,626)</b>	<b>-25%</b>
<b>Other Employee Expense</b>								
IN-STATE TRAVEL	0	67	(67)	-100%	0	400	(400)	-100%
OUT OF-STATE TRAVEL	0	250	(250)	-100%	0	1,500	(1,500)	-100%
SUBSCRIPTS & MEMBERSHIPS	15	125	(110)	-88%	15	750	(735)	-98%
<b>Total Other Employee Expense</b>	<b>15</b>	<b>442</b>	<b>(427)</b>	<b>-97%</b>	<b>15</b>	<b>2,650</b>	<b>(2,635)</b>	<b>-99%</b>
<b>Professional Service</b>								
OTHER PURCHASED SERVICES	29,394	375	29,019	7,738%	34,021	2,252	31,769	1,411%
EXTERNAL TRAINING	0	46	(46)	-100%	0	275	(275)	-100%
AUDIT FEES	0	708	(708)	-100%	0	4,250	(4,250)	-100%
<b>Total Professional Services</b>	<b>29,394</b>	<b>1,129</b>	<b>28,265</b>	<b>2,504%</b>	<b>34,021</b>	<b>6,777</b>	<b>27,244</b>	<b>402%</b>
<b>Occupancy Expense</b>								
COMMUNICATION EXPENSE	69	264	(195)	-74%	167	1,582	(1,415)	-89%
RENT EXPENSE	60	171	(111)	-65%	302	1,027	(725)	-71%
GENERAL LIABILITY INSURANCE	80	83	(3)	-4%	479	496	(17)	-3%
MANAGEMENT FEE	940	331	609	184%	2,281	1,988	293	15%
<b>Total Occupancy Expense</b>	<b>1,149</b>	<b>849</b>	<b>300</b>	<b>35%</b>	<b>3,229</b>	<b>5,093</b>	<b>(1,864)</b>	<b>-37%</b>
<b>Supplies Expense</b>								
POSTAGE EXPENSE	2	7	(5)	-71%	279	42	237	564%
OUTSIDE PRINTING	0	42	(42)	-100%	0	250	(250)	-100%
OFFICE SUPPLIES	0	100	(100)	-100%	123	600	(477)	-80%
PROGRAM SUPPLIES	0	17	(17)	-100%	0	100	(100)	-100%
<b>Total Supplies Expense</b>	<b>2</b>	<b>166</b>	<b>(164)</b>	<b>-99%</b>	<b>402</b>	<b>992</b>	<b>(590)</b>	<b>-59%</b>
<b>Equipment Expense</b>								
<b>Other Expenses</b>								
BANK CHARGES	3	0	3	0%	36	0	36	0%
PROFESSIONAL INSURANCE	56	53	3	6%	338	320	18	6%
BOARD & STAFF MEETINGS	0	83	(83)	-100%	214	500	(286)	-57%
MARKETING	16,621	3,333	13,288	399%	38,615	20,000	18,615	93%
FUNDRAISING EXPENSE	0	1,000	(1,000)	-100%	0	6,000	(6,000)	-100%
<b>Total Other Expenses</b>	<b>16,680</b>	<b>4,469</b>	<b>12,211</b>	<b>273%</b>	<b>39,203</b>	<b>26,820</b>	<b>12,383</b>	<b>46%</b>
<b>Total Expenses</b>	<b>59,719</b>	<b>24,020</b>	<b>35,699</b>	<b>149%</b>	<b>163,652</b>	<b>138,967</b>	<b>24,685</b>	<b>18%</b>
<b>Net Revenue/Expenses</b>	<b>(47,964)</b>	<b>(19,878)</b>	<b>(28,086)</b>	<b>141%</b>	<b>(135,136)</b>	<b>(114,117)</b>	<b>(21,019)</b>	<b>18%</b>

Health Care Access Now  
Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:SUMMARY

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
UNRESTRICTED CONTRIBUTIONS	0	25	750	331	3,528	14,330	18,964	15,000	3,964
GRANT REVENUE	55,674	47,425	41,805	39,915	50,080	178,920	413,819	394,896	18,923
MANAGED CARE	45,925	35,672	30,454	36,348	33,200	47,089	228,688	432,639	(203,951)
TRAINING	100	0	0	0	9,300	9,700	19,100	0	19,100
<b>Total Revenues</b>	<b>101,699</b>	<b>83,122</b>	<b>73,009</b>	<b>76,594</b>	<b>96,108</b>	<b>250,039</b>	<b>680,571</b>	<b>842,535</b>	<b>(161,964)</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	77,131	71,394	73,213	78,089	74,727	72,965	447,519	479,219	(31,700)
<b>Total Salary Expense</b>	<b>77,131</b>	<b>71,394</b>	<b>73,213</b>	<b>78,089</b>	<b>74,727</b>	<b>72,965</b>	<b>447,519</b>	<b>479,219</b>	<b>(31,700)</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	4,856	7,936	5,916	6,516	10,444	7,504	43,172	60,938	(17,766)
DENTAL CARE EXPENSE	330	353	358	291	339	286	1,956	2,119	(163)
S125 ADMINISTRATION FEES	14	15	12	11	12	11	75	227	(152)
RETIREMENT FUND CONTRIB	874	1,057	1,057	1,057	1,057	1,057	6,161	11,802	(5,641)
DISABILITY INSURANCE	276	322	329	322	321	318	1,887	3,184	(1,297)
LIFE INSURANCE	162	188	190	182	184	184	1,090	1,331	(241)
EMPLOYEE GOODWILL	0	0	209	0	308	63	580	857	(277)
MEDICAL REIMBURSEMENT	242	138	138	208	208	242	1,177	1,269	(92)
<b>Total Fringe Benefits</b>	<b>6,754</b>	<b>10,009</b>	<b>8,209</b>	<b>8,587</b>	<b>12,873</b>	<b>9,665</b>	<b>56,098</b>	<b>81,727</b>	<b>(25,629)</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	5,495	5,244	5,694	5,461	5,168	5,828	32,890	36,060	(3,170)
WORKERS COMP EXPENSE	154	226	377	285	156	214	1,413	2,250	(837)
UNEMPLOYMENT TAX EXPENSE	209	227	207	860	1,550	1,347	4,400	1,100	3,300
<b>Total Payroll Taxes</b>	<b>5,858</b>	<b>5,697</b>	<b>6,278</b>	<b>6,606</b>	<b>6,874</b>	<b>7,389</b>	<b>38,703</b>	<b>39,410</b>	<b>(707)</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	936	455	207	334	884	446	3,262	7,800	(4,538)
OUT OF-STATE TRAVEL	0	0	0	0	0	0	0	3,000	(3,000)
SUBSCRIPTS & MEMBERSHIPS	300	0	8,000	0	0	15	8,315	5,800	2,515
<b>Total Other Employee Expense</b>	<b>1,236</b>	<b>455</b>	<b>8,207</b>	<b>334</b>	<b>884</b>	<b>461</b>	<b>11,577</b>	<b>16,600</b>	<b>(5,023)</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	3,475	3,073	6,282	6,431	3,812	30,329	53,401	29,402	23,999
PAYMENTS TO PARTNERS	11,737	17,029	1,368	13,045	10,206	59,444	112,829	137,376	(24,547)
EXTERNAL TRAINING	363	0	0	0	0	0	363	2,050	(1,687)
AUDIT FEES	725	725	725	725	725	725	4,350	4,250	100
LEGAL FEES	0	0	0	760	0	0	760	0	760
<b>Total Professional Services</b>	<b>16,300</b>	<b>20,827</b>	<b>8,375</b>	<b>20,961</b>	<b>14,743</b>	<b>90,498</b>	<b>171,703</b>	<b>173,078</b>	<b>(1,375)</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	1,169	(706)	2,847	1,130	502	1,477	6,419	14,531	(8,112)
RENT EXPENSE	1,708	1,708	1,708	1,708	500	1,708	9,040	10,250	(1,210)
GENERAL LIABILITY INSURANCE	476	476	476	476	476	476	2,858	2,955	(97)
MANAGEMENT FEE	8,136	6,650	5,841	6,128	7,689	20,003	54,447	64,585	(10,138)
<b>Total Occupancy Expense</b>	<b>11,489</b>	<b>8,128</b>	<b>10,872</b>	<b>9,442</b>	<b>9,167</b>	<b>23,664</b>	<b>72,764</b>	<b>92,321</b>	<b>(19,557)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	54	420	570	215	650	30	1,938	782	1,156
OUTSIDE PRINTING	0	0	0	0	0	0	0	1,300	(1,300)
OFFICE SUPPLIES	194	109	32	19	417	154	923	5,190	(4,267)
EDUCATION SUPPLIES	0	0	0	0	798	644	1,442	125	1,317
PROGRAM SUPPLIES	428	871	269	728	0	1,745	4,042	5,000	(958)
<b>Total Supplies Expense</b>	<b>676</b>	<b>1,400</b>	<b>871</b>	<b>962</b>	<b>1,865</b>	<b>2,573</b>	<b>8,345</b>	<b>12,397</b>	<b>(4,052)</b>
<b>Equipment Expense</b>									
OFFICE/COMPUTER EQUIPMENT	839	0	2,231	0	0	0	3,069	0	3,069
EQUIPMENT RENTAL	108	143	143	108	108	108	721	721	0
EQUIPMENT MAINT & REPAIRS	0	0	23	0	0	0	23	0	23
DEPRECIATION-EQUIPMENT	26	26	26	26	26	26	155	0	155
<b>Total Equipment Expense</b>	<b>973</b>	<b>169</b>	<b>2,423</b>	<b>134</b>	<b>134</b>	<b>134</b>	<b>3,968</b>	<b>0</b>	<b>3,968</b>
<b>Other Expenses</b>									
BANK CHARGES	22	23	39	30	235	229	578	0	578
PROFESSIONAL INSURANCE	335	335	335	335	335	335	2,013	1,905	108
BOARD & STAFF MEETINGS	0	0	214	0	0	0	214	1,250	(1,036)
MARKETING	3,817	352	5,302	627	9,897	19,621	39,615	20,250	19,365
MISCELLANEOUS EXPENSE	0	188	331	0	0	0	519	100	419
FUNDRAISING EXPENSE	0	0	0	0	0	0	0	6,000	(6,000)
PRIOR YEAR ADJUSTMENT	0	0	(333)	391	(391)	0	(333)	0	(333)
<b>Total Other Expenses</b>	<b>4,174</b>	<b>898</b>	<b>5,888</b>	<b>1,383</b>	<b>10,076</b>	<b>20,185</b>	<b>42,606</b>	<b>29,505</b>	<b>13,101</b>
<b>Total Expenses</b>	<b>124,591</b>	<b>118,977</b>	<b>124,336</b>	<b>126,498</b>	<b>131,343</b>	<b>227,534</b>	<b>853,283</b>	<b>924,257</b>	<b>(70,974)</b>
<b>Net Revenue/Expenses</b>	<b>(22,892)</b>	<b>(35,855)</b>	<b>(51,327)</b>	<b>(49,904)</b>	<b>(35,235)</b>	<b>22,505</b>	<b>(172,712)</b>	<b>(81,722)</b>	<b>(90,990)</b>

Health Care Access Now  
Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:810ADMIN

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
GRANT REVENUE	11,441	32,728	16,187	12,082	21,435	85,576	179,449	229,122	(49,673)
MANAGED CARE	15,499	12,541	12,826	18,118	16,242	27,005	102,231	190,800	(88,569)
<b>Total Revenues</b>	<b>26,940</b>	<b>45,269</b>	<b>29,013</b>	<b>30,200</b>	<b>37,677</b>	<b>112,581</b>	<b>281,680</b>	<b>419,922</b>	<b>(138,242)</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	36,030	(8,097)	23,139	5,344	24,654	22,888	103,958	104,856	(898)
<b>Total Salary Expense</b>	<b>36,030</b>	<b>(8,097)</b>	<b>23,139</b>	<b>5,344</b>	<b>24,654</b>	<b>22,888</b>	<b>103,958</b>	<b>104,856</b>	<b>(898)</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	2,145	3,238	2,656	2,270	3,002	2,495	15,807	12,829	2,978
DENTAL CARE EXPENSE	146	144	161	101	97	95	744	446	298
S125 ADMINISTRATATION FEES	6	6	5	4	3	4	29	48	(19)
RETIREMENT FUND CONTRIB	724	724	724	724	724	724	4,347	2,582	1,765
DISABILITY INSURANCE	133	145	158	119	91	103	749	697	52
LIFE INSURANCE	78	85	92	67	52	60	433	291	142
EMPLOYEE GOODWILL	0	0	157	0	0	20	177	252	(75)
MEDICAL REIMBURSEMENT	0	0	0	35	0	0	35	267	(232)
<b>Total Fringe Benefits</b>	<b>3,232</b>	<b>4,342</b>	<b>3,953</b>	<b>3,320</b>	<b>3,969</b>	<b>3,501</b>	<b>22,321</b>	<b>17,412</b>	<b>4,909</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	2,600	(497)	2,053	960	1,577	1,972	8,667	7,890	777
WORKERS COMP EXPENSE	74	102	181	105	44	69	576	492	84
UNEMPLOYMENT TAX EXPENSE	92	93	93	300	445	448	1,471	232	1,239
<b>Total Payroll Taxes</b>	<b>2,766</b>	<b>(302)</b>	<b>2,327</b>	<b>1,365</b>	<b>2,066</b>	<b>2,489</b>	<b>10,714</b>	<b>8,614</b>	<b>2,100</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	234	1	2	0	0	0	236	400	(164)
OUT-OF-STATE TRAVEL	0	0	0	0	0	0	0	1,500	(1,500)
SUBSCRIPTS & MEMBERSHIPS	0	0	8,000	0	0	0	8,000	5,000	3,000
<b>Total Other Employee Expense</b>	<b>234</b>	<b>1</b>	<b>8,002</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,236</b>	<b>6,900</b>	<b>1,336</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	916	2,575	6,268	1,442	2,878	935	15,014	20,670	(5,656)
PAYMENTS TO PARTNERS	11,737	17,029	1,368	13,045	10,206	59,444	112,829	137,376	(24,547)
EXTERNAL TRAINING	0	0	0	0	0	0	0	275	(275)
AUDIT FEES	725	725	725	725	725	725	4,350	0	4,350
LEGAL FEES	0	0	0	760	0	0	760	0	760
<b>Total Professional Services</b>	<b>13,378</b>	<b>20,329</b>	<b>8,361</b>	<b>15,972</b>	<b>13,809</b>	<b>61,104</b>	<b>132,953</b>	<b>158,321</b>	<b>(25,368)</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	599	(137)	1,153	571	195	544	2,925	567	2,358
RENT EXPENSE	874	874	874	874	500	874	4,872	2,417	2,455
GENERAL LIABILITY INSURANCE	108	108	108	108	108	108	645	647	(2)
MANAGEMENT FEE	2,155	3,622	2,321	2,416	3,014	9,006	22,535	33,594	(11,059)
<b>Total Occupancy Expense</b>	<b>3,736</b>	<b>4,467</b>	<b>4,456</b>	<b>3,969</b>	<b>3,817</b>	<b>10,532</b>	<b>30,977</b>	<b>37,225</b>	<b>(6,248)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	4	79	159	60	28	8	339	390	(51)
OUTSIDE PRINTING	0	0	0	0	0	0	0	500	(500)
OFFICE SUPPLIES	27	4	0	19	85	9	143	500	(357)
PROGRAM SUPPLIES	0	500	0	640	0	500	1,640	3,000	(1,360)
<b>Total Supplies Expense</b>	<b>31</b>	<b>583</b>	<b>159</b>	<b>719</b>	<b>113</b>	<b>517</b>	<b>2,122</b>	<b>4,390</b>	<b>(2,268)</b>
<b>Equipment Expense</b>									
OFFICE/COMPUTER EQUIPMENT	0	0	464	0	0	0	464	0	464
EQUIPMENT RENTAL	108	143	143	108	108	108	721	0	721
EQUIPMENT MAINT & REPAIRS	0	0	23	0	0	0	23	0	23
DEPRECIATION-EQUIPMENT	26	26	26	26	26	26	155	0	155
<b>Total Equipment Expense</b>	<b>134</b>	<b>169</b>	<b>656</b>	<b>134</b>	<b>134</b>	<b>134</b>	<b>1,363</b>	<b>0</b>	<b>1,363</b>
<b>Other Expenses</b>									
BANK CHARGES	22	22	22	22	22	22	132	0	132
PROFESSIONAL INSURANCE	73	73	73	73	73	73	440	417	23
MARKETING	0	0	0	0	(2,000)	3,000	1,000	250	750
MISCELLANEOUS EXPENSE	0	176	331	0	0	0	507	0	507
PRIOR YEAR ADJUSTMENT	0	0	(333)	132	(132)	0	(333)	0	(333)
<b>Total Other Expenses</b>	<b>95</b>	<b>271</b>	<b>93</b>	<b>227</b>	<b>(2,037)</b>	<b>3,095</b>	<b>1,746</b>	<b>667</b>	<b>1,079</b>
<b>Total Expenses</b>	<b>59,636</b>	<b>21,763</b>	<b>51,146</b>	<b>31,050</b>	<b>46,525</b>	<b>104,260</b>	<b>314,390</b>	<b>338,385</b>	<b>(23,995)</b>
<b>Net Revenue/Expenses</b>	<b>(32,696)</b>	<b>23,506</b>	<b>(22,133)</b>	<b>(850)</b>	<b>(8,848)</b>	<b>8,321</b>	<b>(32,710)</b>	<b>81,537</b>	<b>(114,247)</b>

Health Care Access Now  
Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:811M&C

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
UNRESTRICTED CONTRIBUTIONS	0	0	0	0	0	2,500	2,500	0	2,500
GRANT REVENUE	25,325	(201)	12,458	12,352	12,759	15,547	78,240	76,432	1,808
MANAGED CARE	26,159	20,567	17,010	14,437	14,628	17,060	109,861	110,664	(803)
<b>Total Revenues</b>	<b>51,484</b>	<b>20,366</b>	<b>29,468</b>	<b>26,789</b>	<b>27,387</b>	<b>35,107</b>	<b>190,601</b>	<b>187,096</b>	<b>3,505</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	18,047	23,324	22,359	24,104	20,999	17,273	126,108	131,281	(5,173)
<b>Total Salary Expense</b>	<b>18,047</b>	<b>23,324</b>	<b>22,359</b>	<b>24,104</b>	<b>20,999</b>	<b>17,273</b>	<b>126,108</b>	<b>131,281</b>	<b>(5,173)</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	1,321	2,109	1,635	2,076	3,508	2,225	12,874	19,243	(6,369)
DENTAL CARE EXPENSE	90	94	99	93	114	85	574	669	(95)
S125 ADMINISTRATIVE FEES	4	4	3	3	4	3	22	72	(50)
RETIREMENT FUND CONTRIB	150	150	150	150	150	150	898	3,233	(2,335)
DISABILITY INSURANCE	65	74	83	91	96	84	492	872	(380)
LIFE INSURANCE	38	43	48	51	55	48	284	365	(81)
EMPLOYEE GOODWILL	0	0	52	0	38	0	90	504	(414)
MEDICAL REIMBURSEMENT	104	69	69	69	69	35	415	401	14
<b>Total Fringe Benefits</b>	<b>1,772</b>	<b>2,543</b>	<b>2,139</b>	<b>2,533</b>	<b>4,034</b>	<b>2,630</b>	<b>15,649</b>	<b>25,359</b>	<b>(9,710)</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	1,325	1,730	1,769	1,726	1,549	1,405	9,505	9,879	(374)
WORKERS COMP EXPENSE	36	52	95	80	47	56	367	616	(249)
UNEMPLOYMENT TAX EXPENSE	57	60	57	274	520	399	1,368	347	1,021
<b>Total Payroll Taxes</b>	<b>1,418</b>	<b>1,842</b>	<b>1,921</b>	<b>2,080</b>	<b>2,116</b>	<b>1,860</b>	<b>11,240</b>	<b>10,842</b>	<b>398</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	321	42	205	334	810	446	2,158	4,750	(2,592)
<b>Total Other Employee Expense</b>	<b>321</b>	<b>42</b>	<b>205</b>	<b>334</b>	<b>810</b>	<b>446</b>	<b>2,158</b>	<b>4,750</b>	<b>(2,592)</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	2,007	(1,880)	14	402	139	0	682	0	682
EXTERNAL TRAINING	0	0	0	0	0	0	0	250	(250)
<b>Total Professional Services</b>	<b>2,007</b>	<b>(1,880)</b>	<b>14</b>	<b>402</b>	<b>139</b>	<b>0</b>	<b>682</b>	<b>250</b>	<b>432</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	307	(307)	846	265	85	397	1,593	5,564	(3,971)
RENT EXPENSE	338	338	338	338	0	338	1,691	3,000	(1,309)
GENERAL LIABILITY INSURANCE	129	129	129	129	129	129	775	810	(35)
MANAGEMENT FEE	4,119	1,629	2,357	2,144	2,191	2,809	15,248	10,777	4,471
<b>Total Occupancy Expense</b>	<b>4,893</b>	<b>1,789</b>	<b>3,670</b>	<b>2,876</b>	<b>2,405</b>	<b>3,673</b>	<b>19,307</b>	<b>20,151</b>	<b>(844)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	4	62	165	62	29	9	332	100	232
OFFICE SUPPLIES	27	4	0	0	43	24	98	0	98
PROGRAM SUPPLIES	428	327	226	88	0	0	1,070	1,750	(680)
<b>Total Supplies Expense</b>	<b>459</b>	<b>393</b>	<b>391</b>	<b>150</b>	<b>72</b>	<b>33</b>	<b>1,500</b>	<b>1,850</b>	<b>(350)</b>
<b>Equipment Expense</b>									
OFFICE/COMPUTER EQUIPMENT	419	0	0	0	0	0	419	0	419
<b>Total Equipment Expense</b>	<b>419</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>419</b>	<b>0</b>	<b>419</b>
<b>Other Expenses</b>									
PROFESSIONAL INSURANCE	92	92	92	92	92	92	550	522	28
PRIOR YEAR ADJUSTMENT	0	0	0	120	(120)	0	0	0	0
<b>Total Other Expenses</b>	<b>92</b>	<b>92</b>	<b>92</b>	<b>212</b>	<b>(28)</b>	<b>92</b>	<b>550</b>	<b>522</b>	<b>28</b>
<b>Total Expenses</b>	<b>29,428</b>	<b>28,145</b>	<b>30,791</b>	<b>32,691</b>	<b>30,547</b>	<b>26,007</b>	<b>177,613</b>	<b>195,005</b>	<b>(17,392)</b>
<b>Net Revenue/Expenses</b>	<b>22,056</b>	<b>(7,779)</b>	<b>(1,323)</b>	<b>(5,902)</b>	<b>(3,160)</b>	<b>9,100</b>	<b>12,988</b>	<b>(7,909)</b>	<b>20,897</b>

Health Care Access Now  
Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:812ADULT

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
UNRESTRICTED CONTRIBUTIONS	0	0	0	0	0	2,500	2,500	0	2,500
GRANT REVENUE	13,603	10,803	12,203	12,203	12,203	71,725	132,742	73,220	59,522
MANAGED CARE	4,267	2,564	619	3,793	2,330	3,024	16,596	131,175	(114,579)
<b>Total Revenues</b>	<b>17,870</b>	<b>13,367</b>	<b>12,822</b>	<b>15,996</b>	<b>14,533</b>	<b>77,249</b>	<b>151,838</b>	<b>204,395</b>	<b>(52,557)</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	14,584	23,298	14,112	20,795	13,763	15,755	102,307	127,876	(25,569)
<b>Total Salary Expense</b>	<b>14,584</b>	<b>23,298</b>	<b>14,112</b>	<b>20,795</b>	<b>13,763</b>	<b>15,755</b>	<b>102,307</b>	<b>127,876</b>	<b>(25,569)</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	994	1,992	1,148	1,495	2,587	1,822	10,037	19,243	(9,206)
DENTAL CARE EXPENSE	68	88	69	67	84	69	445	669	(224)
S125 ADMINISTRTRATION FEES	3	4	2	3	3	3	17	72	(65)
RETIREMENT FUND CONTRIB	0	45	45	45	45	45	224	3,149	(2,925)
DISABILITY INSURANCE	49	71	56	63	68	66	373	850	(477)
LIFE INSURANCE	29	42	32	36	39	38	216	355	(139)
MEDICAL REIMBURSEMENT	138	69	69	104	138	208	727	401	326
<b>Total Fringe Benefits</b>	<b>1,281</b>	<b>2,311</b>	<b>1,421</b>	<b>1,813</b>	<b>2,964</b>	<b>2,251</b>	<b>12,039</b>	<b>24,739</b>	<b>(12,700)</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	1,015	1,657	1,124	1,329	982	1,291	7,398	9,622	(2,224)
WORKERS COMP EXPENSE	28	50	64	56	33	44	275	600	(325)
UNEMPLOYMENT TAX EXPENSE	43	57	40	197	384	327	1,048	347	701
<b>Total Payroll Taxes</b>	<b>1,086</b>	<b>1,764</b>	<b>1,228</b>	<b>1,582</b>	<b>1,399</b>	<b>1,662</b>	<b>8,721</b>	<b>10,569</b>	<b>(1,848)</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	382	411	0	0	74	0	867	1,250	(383)
SUBSCRIPTS & MEMBERSHIPS	0	0	0	0	0	0	0	50	(50)
<b>Total Other Employee Expense</b>	<b>382</b>	<b>411</b>	<b>0</b>	<b>0</b>	<b>74</b>	<b>0</b>	<b>867</b>	<b>1,300</b>	<b>(433)</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	45	120	0	395	132	0	692	0	692
EXTERNAL TRAINING	0	0	0	0	0	0	0	750	(750)
<b>Total Professional Services</b>	<b>45</b>	<b>120</b>	<b>0</b>	<b>395</b>	<b>132</b>	<b>0</b>	<b>692</b>	<b>750</b>	<b>(58)</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	210	(210)	656	182	149	391	1,377	6,260	(4,883)
RENT EXPENSE	302	302	302	302	0	302	1,510	3,021	(1,511)
GENERAL LIABILITY INSURANCE	126	126	126	126	126	126	756	789	(33)
MANAGEMENT FEE	1,430	1,069	1,026	1,280	1,163	6,180	12,147	11,773	374
<b>Total Occupancy Expense</b>	<b>2,068</b>	<b>1,287</b>	<b>2,110</b>	<b>1,890</b>	<b>1,438</b>	<b>6,999</b>	<b>15,790</b>	<b>21,843</b>	<b>(6,053)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	4	62	165	62	579	9	882	200	682
OUTSIDE PRINTING	0	0	0	0	0	0	0	350	(350)
OFFICE SUPPLIES	27	99	32	0	268	23	448	250	198
EDUCATION SUPPLIES	0	0	0	0	0	0	0	125	(125)
PROGRAM SUPPLIES	0	44	44	1	0	0	88	150	(62)
<b>Total Supplies Expense</b>	<b>31</b>	<b>205</b>	<b>241</b>	<b>63</b>	<b>847</b>	<b>32</b>	<b>1,418</b>	<b>1,075</b>	<b>343</b>
<b>Equipment Expense</b>									
OFFICE/COMPUTER EQUIPMENT	420	0	1,766	0	0	0	2,186	0	2,186
<b>Total Equipment Expense</b>	<b>420</b>	<b>0</b>	<b>1,766</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,186</b>	<b>0</b>	<b>2,186</b>
<b>Other Expenses</b>									
PROFESSIONAL INSURANCE	89	89	89	89	89	89	535	508	27
MISCELLANEOUS EXPENSE	0	12	0	0	0	0	12	0	12
PRIOR YEAR ADJUSTMENT	0	0	0	87	(87)	0	0	0	0
<b>Total Other Expenses</b>	<b>89</b>	<b>101</b>	<b>89</b>	<b>176</b>	<b>2</b>	<b>89</b>	<b>547</b>	<b>508</b>	<b>39</b>
<b>Total Expenses</b>	<b>19,986</b>	<b>29,497</b>	<b>20,967</b>	<b>26,714</b>	<b>20,619</b>	<b>26,788</b>	<b>144,567</b>	<b>188,660</b>	<b>(44,093)</b>
<b>Net Revenue/Expenses</b>	<b>(2,116)</b>	<b>(16,130)</b>	<b>(8,145)</b>	<b>(10,718)</b>	<b>(6,086)</b>	<b>50,461</b>	<b>7,271</b>	<b>15,735</b>	<b>(8,464)</b>

Health Care Access Now  
Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:814CHW

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
GRANT REVENUE	0	2,123	957	851	1,258	3,647	8,836	6,272	2,564
TRAINING	100	0	0	0	9,300	9,700	19,100	0	19,100
<b>Total Revenues</b>	<b>100</b>	<b>2,123</b>	<b>957</b>	<b>851</b>	<b>10,558</b>	<b>13,347</b>	<b>27,936</b>	<b>6,272</b>	<b>21,664</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	6,523	8,689	2,394	6,669	5,766	6,171	36,212	34,754	1,458
<b>Total Salary Expense</b>	<b>6,523</b>	<b>8,689</b>	<b>2,394</b>	<b>6,669</b>	<b>5,766</b>	<b>6,171</b>	<b>36,212</b>	<b>34,754</b>	<b>1,458</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	283	426	341	364	586	418	2,419	3,207	(788)
DENTAL CARE EXPENSE	19	19	21	16	19	16	110	112	(2)
S125 ADMINISTRATION FEES	1	1	1	1	1	1	4	12	(8)
RETIREMENT FUND CONTRIB	0	82	82	82	82	82	412	856	(444)
DISABILITY INSURANCE	22	24	23	24	24	23	139	231	(92)
LIFE INSURANCE	13	14	13	13	14	13	81	97	(16)
MEDICAL REIMBURSEMENT	0	0	0	0	0	0	0	67	(67)
<b>Total Fringe Benefits</b>	<b>338</b>	<b>566</b>	<b>481</b>	<b>500</b>	<b>726</b>	<b>553</b>	<b>3,165</b>	<b>4,582</b>	<b>(1,417)</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	416	605	496	444	379	415	2,755	2,615	140
WORKERS COMP EXPENSE	12	17	27	21	11	16	104	163	(59)
UNEMPLOYMENT TAX EXPENSE	12	12	12	48	87	75	246	58	188
<b>Total Payroll Taxes</b>	<b>440</b>	<b>634</b>	<b>535</b>	<b>513</b>	<b>477</b>	<b>506</b>	<b>3,105</b>	<b>2,836</b>	<b>269</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	0	0	0	0	0	0	0	1,000	(1,000)
SUBSCRIPTS & MEMBERSHIPS	300	0	0	0	0	0	300	0	300
<b>Total Other Employee Expense</b>	<b>300</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>300</b>	<b>1,000</b>	<b>(700)</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	414	33	0	1,909	636	0	2,992	6,480	(3,488)
EXTERNAL TRAINING	363	0	0	0	0	0	363	500	(137)
<b>Total Professional Services</b>	<b>777</b>	<b>33</b>	<b>0</b>	<b>1,909</b>	<b>636</b>	<b>0</b>	<b>3,355</b>	<b>6,980</b>	<b>(3,625)</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	53	(53)	148	112	21	76	356	558	(202)
RENT EXPENSE	133	133	133	133	0	133	664	786	(122)
GENERAL LIABILITY INSURANCE	34	34	34	34	34	34	203	214	(11)
MANAGEMENT FEE	8	170	77	68	845	1,068	2,235	6,454	(4,219)
<b>Total Occupancy Expense</b>	<b>228</b>	<b>284</b>	<b>392</b>	<b>347</b>	<b>900</b>	<b>1,311</b>	<b>3,458</b>	<b>8,012</b>	<b>(4,554)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	16	17	46	17	8	2	107	50	57
OUTSIDE PRINTING	0	0	0	0	0	0	0	200	(200)
OFFICE SUPPLIES	0	1	0	0	12	98	111	3,840	(3,729)
EDUCATION SUPPLIES	0	0	0	0	798	644	1,442	0	1,442
PROGRAM SUPPLIES	0	0	0	0	0	1,245	1,245	0	1,245
<b>Total Supplies Expense</b>	<b>16</b>	<b>18</b>	<b>46</b>	<b>17</b>	<b>818</b>	<b>1,989</b>	<b>2,905</b>	<b>4,090</b>	<b>(1,185)</b>
<b>Equipment Expense</b>									
<b>Total Equipment Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Expenses</b>									
BANK CHARGES	0	0	0	0	205	205	410	0	410
PROFESSIONAL INSURANCE	25	25	25	25	25	25	149	138	11
BOARD & STAFF MEETINGS	0	0	0	0	0	0	0	750	(750)
MISCELLANEOUS EXPENSE	0	0	0	0	0	0	0	100	(100)
PRIOR YEAR ADJUSTMENT	0	0	0	21	(21)	0	0	0	0
<b>Total Other Expenses</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>46</b>	<b>209</b>	<b>230</b>	<b>559</b>	<b>988</b>	<b>(429)</b>
<b>Total Expenses</b>	<b>8,647</b>	<b>10,249</b>	<b>3,873</b>	<b>10,001</b>	<b>9,532</b>	<b>10,760</b>	<b>53,059</b>	<b>63,242</b>	<b>(10,183)</b>
<b>Net Revenue/Expenses</b>	<b>(8,547)</b>	<b>(8,126)</b>	<b>(2,916)</b>	<b>(9,150)</b>	<b>1,026</b>	<b>2,587</b>	<b>(25,123)</b>	<b>(56,970)</b>	<b>31,847</b>

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Trend Report  
For the Six Months Ending Thursday, December 31, 2020  
HCAN-Curr:815DEV

	July	August	September	October	November	December	YTD	Budget	Variance
<b>Revenues</b>									
UNRESTRICTED CONTRIBUTIONS	0	25	750	331	3,528	9,330	13,964	15,000	(1,036)
GRANT REVENUE	5,305	1,971	0	2,425	2,425	2,425	14,552	9,850	4,702
<b>Total Revenues</b>	<b>5,305</b>	<b>1,996</b>	<b>750</b>	<b>2,756</b>	<b>5,953</b>	<b>11,755</b>	<b>28,516</b>	<b>24,850</b>	<b>3,666</b>
<b>Expenses</b>									
<b>Salary Expense</b>									
SALARY EXPENSE	1,946	24,181	11,209	21,177	9,545	10,877	78,935	80,452	(1,517)
<b>Total Salary Expense</b>	<b>1,946</b>	<b>24,181</b>	<b>11,209</b>	<b>21,177</b>	<b>9,545</b>	<b>10,877</b>	<b>78,935</b>	<b>80,452</b>	<b>(1,517)</b>
<b>Fringe Benefits</b>									
HEALTH CARE EXPENSE	113	170	136	310	762	544	2,035	6,414	(4,379)
DENTAL CARE EXPENSE	8	8	8	14	25	21	83	223	(140)
S125 ADMINISTRTRATION FEES	0	0	0	1	1	1	3	24	(21)
RETIREMENT FUND CONTRIB	0	56	56	56	56	56	280	1,981	(1,701)
DISABILITY INSURANCE	7	8	9	26	42	42	134	535	(401)
LIFE INSURANCE	4	5	5	14	24	24	77	223	(146)
EMPLOYEE GOODWILL	0	0	0	0	270	43	313	101	212
MEDICAL REIMBURSEMENT	0	0	0	0	0	0	0	134	(134)
<b>Total Fringe Benefits</b>	<b>132</b>	<b>247</b>	<b>214</b>	<b>421</b>	<b>1,180</b>	<b>731</b>	<b>2,925</b>	<b>9,635</b>	<b>(6,710)</b>
<b>Payroll Taxes</b>									
FICA EXPENSE	139	1,749	252	1,001	680	745	4,565	6,054	(1,489)
WORKERS COMP EXPENSE	4	6	10	23	21	28	91	378	(287)
UNEMPLOYMENT TAX EXPENSE	5	5	5	41	113	98	266	116	150
<b>Total Payroll Taxes</b>	<b>148</b>	<b>1,760</b>	<b>267</b>	<b>1,065</b>	<b>814</b>	<b>871</b>	<b>4,922</b>	<b>6,548</b>	<b>(1,626)</b>
<b>Other Employee Expense</b>									
IN-STATE TRAVEL	0	0	0	0	0	0	0	400	(400)
OUT OF-STATE TRAVEL	0	0	0	0	0	0	0	1,500	(1,500)
SUBSCRIPTS & MEMBERSHIPS	0	0	0	0	0	15	15	750	(735)
<b>Total Other Employee Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15</b>	<b>15</b>	<b>2,650</b>	<b>(2,635)</b>
<b>Professional Service</b>									
OTHER PURCHASED SERVICES	93	2,225	0	2,282	27	29,394	34,021	2,252	31,769
EXTERNAL TRAINING	0	0	0	0	0	0	0	275	(275)
AUDIT FEES	0	0	0	0	0	0	0	4,250	(4,250)
<b>Total Professional Services</b>	<b>93</b>	<b>2,225</b>	<b>0</b>	<b>2,282</b>	<b>27</b>	<b>29,394</b>	<b>34,021</b>	<b>6,777</b>	<b>27,244</b>
<b>Occupancy Expense</b>									
COMMUNICATION EXPENSE	0	0	44	0	53	69	167	1,582	(1,415)
RENT EXPENSE	60	60	60	60	0	60	302	1,027	(725)
GENERAL LIABILITY INSURANCE	80	80	80	80	80	80	479	496	(17)
MANAGEMENT FEE	424	160	60	220	476	940	2,281	1,988	293
<b>Total Occupancy Expense</b>	<b>564</b>	<b>300</b>	<b>244</b>	<b>360</b>	<b>609</b>	<b>1,149</b>	<b>3,229</b>	<b>5,093</b>	<b>(1,864)</b>
<b>Supplies Expense</b>									
POSTAGE EXPENSE	25	199	34	13	6	2	279	42	237
OUTSIDE PRINTING	0	0	0	0	0	0	0	250	(250)
OFFICE SUPPLIES	114	1	0	0	9	0	123	600	(477)
PROGRAM SUPPLIES	0	0	0	0	0	0	0	100	(100)
<b>Total Supplies Expense</b>	<b>139</b>	<b>200</b>	<b>34</b>	<b>13</b>	<b>15</b>	<b>2</b>	<b>402</b>	<b>992</b>	<b>(590)</b>
<b>Equipment Expense</b>									
<b>Total Equipment Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Expenses</b>									
BANK CHARGES	0	1	17	8	8	3	36	0	36
PROFESSIONAL INSURANCE	56	56	56	56	56	56	338	320	18
BOARD & STAFF MEETINGS	0	0	214	0	0	0	214	500	(286)
MARKETING	3,817	352	5,302	627	11,897	16,621	38,615	20,000	18,615
FUNDRAISING EXPENSE	0	0	0	0	0	0	0	6,000	(6,000)
PRIOR YEAR ADJUSTMENT	0	0	0	31	(31)	0	0	0	0
<b>Total Other Expenses</b>	<b>3,873</b>	<b>409</b>	<b>5,589</b>	<b>722</b>	<b>11,930</b>	<b>16,680</b>	<b>39,203</b>	<b>26,820</b>	<b>12,383</b>
<b>Total Expenses</b>	<b>6,895</b>	<b>29,322</b>	<b>17,557</b>	<b>26,040</b>	<b>24,120</b>	<b>59,719</b>	<b>163,652</b>	<b>138,967</b>	<b>24,685</b>
<b>Net Revenue/Expenses</b>	<b>(1,590)</b>	<b>(27,326)</b>	<b>(16,807)</b>	<b>(23,284)</b>	<b>(18,167)</b>	<b>(47,964)</b>	<b>(135,136)</b>	<b>(114,117)</b>	<b>(21,019)</b>